



# How Amino helped steer San Luis Obispo County employees to quality, affordable providers and save hundreds of thousands of dollars

## CASE STUDY



The Amino team really cares about making the best products for their customers. They go out of their way to gather customer feedback. You can tell they value their customers, and that's a great feeling.

**Codee Martinelli,**  
Benefits Manager, County of San Luis Obispo



## RESULTS

**\$236,500**

total savings opportunity

**68%**

active members using Amino

**438**

appointments booked

**Over 220**

hours saved booking through Amino

## SOLUTION

### Amino Guidance

- Search for covered care
- Get trustworthy recommendations
- Increase utilization of covered benefits
- Automated appointment booking

# Customer

## County of San Luis Obispo

The County of San Luis Obispo was first established in 1850 and is one of the original 27 counties of California.

Codee Martinelli is the Benefits Manager and Risk Management Analyst for San Luis Obispo County. Her team manages benefits for 2,700 current and 1,000 retired county employees, as well as their dependents.

## Challenge

Helping their employees find affordable care in a healthcare desert

As the benefits manager for San Luis Obispo County (SLO), Codee is always looking for ways to help the county's current and former employees and their dependents get the most out of their benefits.

San Luis Obispo is in a rural area, with a limited number of doctors and specialists. Finding high-quality, affordable, in-network doctors accepting new patients can be difficult.

Employees would spend time trying to track down specialists only to realize the doctor was no longer accepting new patients or a part of their insurance network. The experience was frustrating and expensive.





We wanted a better tool to help our employees and retirees interact with their health insurance and provide cost transparency to help them make informed decisions about where they're receiving care.

## Solution

### A digital healthcare navigation platform

When Codee first heard about Amino, she was apprehensive about having one more benefit to administer. But once she began implementation, her worries quickly evaporated: Amino was easy to set up and even easier to use. Once it was implemented, Amino provided extensive marketing materials to educate employees, which helped with early engagement.

Now, SLO's employees use Amino to find the highest-quality and most affordable in-network care, instead of having to call an entire list of possible providers. This creates an easier experience and lowers costs for both SLO and their beneficiaries.

The feedback on Amino from employees has been overwhelmingly positive, Codee says. Bringing the convenience of a digital solution to the previously cumbersome experience of identifying high-value healthcare providers saves SLO employees time, effort, and money.



Amino helps our employees find quality, affordable in-network healthcare, but it also positively impacts our claims. We've only had a positive experience with Amino.



# Results

## 438 appointments booked—and a \$236,500 savings opportunity

Since they started working together, San Luis Obispo County's employee engagement with Amino has been high: 68% of their beneficiaries have signed up, and they've used Amino to book nearly 438 appointments.

Amino also helps save tons of time: employees have saved over 223 hours booking their appointments through the platform.

Most importantly, Amino helps keep healthcare costs down for the county: using Amino has provided a savings opportunity of \$236,500, which translates to \$4 per employee per month.

Codee and her team are thrilled with the results and anticipate future savings will surpass the initial results they have seen. SLO is excited for their ongoing partnership with Amino, and is committed to continuing to help their employees make informed decisions about where to get care.



Amino is convenient, it's easy to use, and it's intuitive for our employees. People really like using the tool, which is going to help employees and the County manage healthcare costs in the long run.



# Guide your employees to smarter healthcare choices with Amino

Amino Guidance is the smartest, easiest way for your employees and covered dependents to find and book high-quality healthcare. Our digital healthcare guidance platform uses cost, quality, and network data to recommend the best providers and benefits programs for a member's health needs and coverage. As a result, your plan avoids wasteful claims spending, and members get convenient access to high-quality healthcare options whenever they need them.

[Chat with an expert to learn more](#)

